

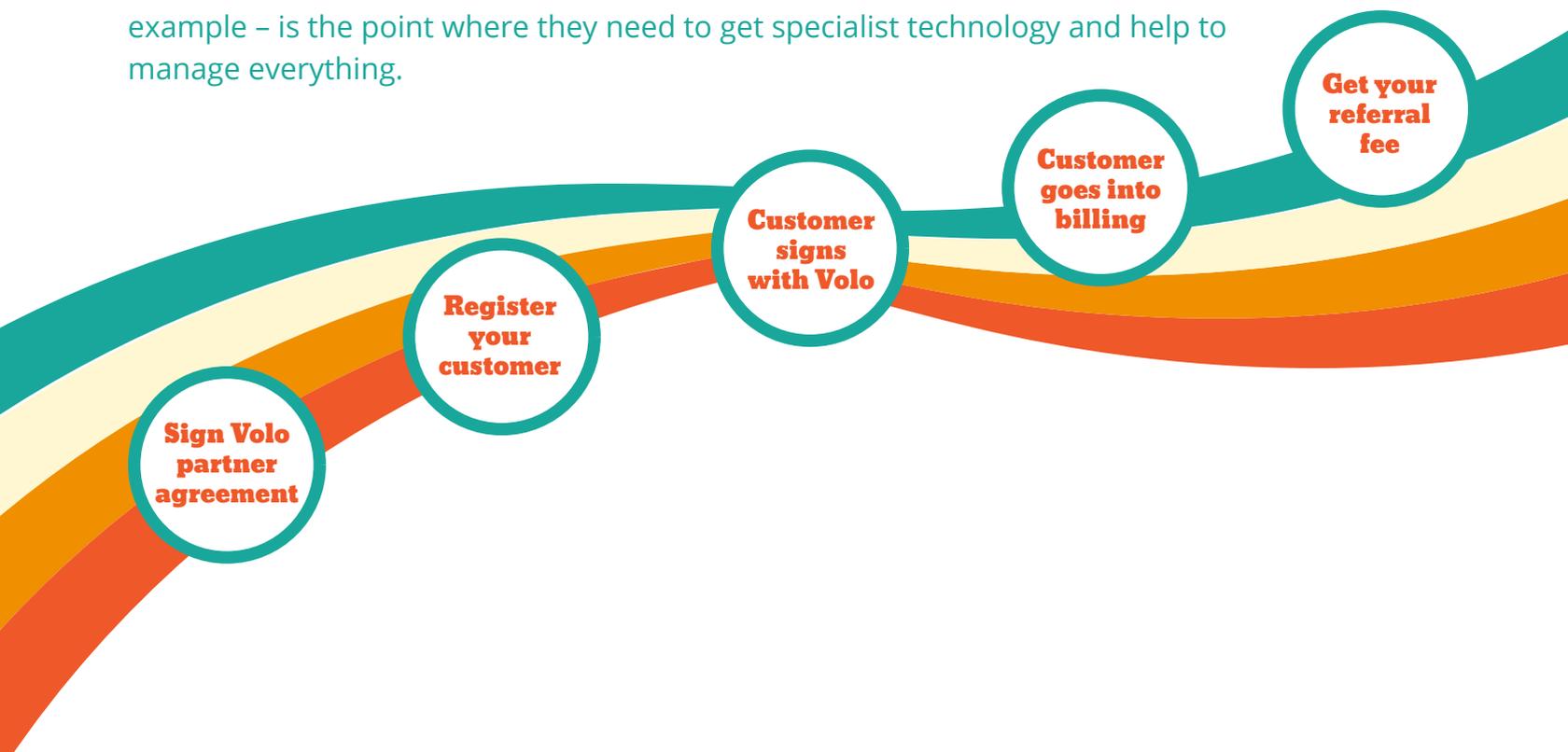


## REFERRAL PARTNERS

You're looking to expand your service portfolio in a risk-free way while limiting your investment, right? You're also looking to deepen your relationships with your existing customers by finding them additional ways of growing their business. Ok so far. This brings you new and sometimes recurring revenue streams to add to your core business. Great!

Marketplaces are the fastest growing area of ecommerce, accounting for a major portion of global online trade. They allow your customers to diversify their distribution channels and make their stock available to vast groups of new customers in a convenient, safe and secure way. Marketplaces help your customers extend their brand across the multiple channels through which their customers want to buy.

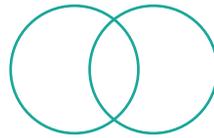
We're experts in online multichannel selling. Volo provides consulting, onboarding, technology and account management expertise to allow sellers to successfully grow their business and profits through multiple ecommerce marketplaces, channels and countries. Our customers find that the addition of a second channel – Amazon and their website for example – is the point where they need to get specialist technology and help to manage everything.





## GROWTH FOR YOU

Volo gives you a foot in the door and a seat at the table when it comes to growth areas like marketplaces. Because we take a consultative approach to our work, we'll close the majority of qualified customer leads you send our way. Thousands of sellers are examining how to manage multichannel and cross-border trade, which means new and recurring revenues for you.



## GROWTH FOR THEM

Volo customers across all sectors typically experience a 50%+ revenue uplift in their first year with us, and 100% by the end of the second year. The Volo platform, our implementation and support teams, and our dedicated account management give customers access to new channels, new marketplaces and new countries, quickly, safely and profitably.

## CONTROL FOR YOU

As a trusted advisor to your customers, you want to make them aware of the best ways to grow their sales and improve their operational efficiencies. The Volo service, together with our comprehensive multichannel ecommerce platform, represents a sticky, long-term and complementary service to offer your customer base.



## CONTROL FOR THEM

Volo is the leading multichannel ecommerce services provider, automating many of the tasks and data requirements that make manual management so challenging, and connecting with your customers' other systems and third party providers. This control and reporting visibility frees your customers to focus on strategy, business opportunities and customer satisfaction.

## ABOUT VOLO

At Volo, we want to help your customers' business take off. That means stripping out the complexity that surrounds multichannel selling – and providing the world's most useful and easy-to-use ecommerce service. If you're looking to grow your business by helping fulfill the business goals and personal aspirations of your customers, they need more than cool technology. They need a service, to give them the experience and support they need to take their business to new heights.

